

CONIFER REVENUE
CYCLE OUTSOURCING
FOR PROVIDERS



Helping You:

- Improve current financial performance and support the evolution to value-based reimbursement
- Enhance the patient experience
- Improve net revenue, contain costs and drive yield improvement

Achieve Positive, Sustainable Revenue Performance and Prepare for Value-Based Reimbursement

Improve operating margins while efficiently and effectively driving financial results in the new accountable-care era

YOUR BUSINESS CHALLENGE

Healthcare reimbursement transformation is underway. Changes in federal, state and local regulatory requirements that affect the revenue cycle require your continued attention. As providers prepare for changing reimbursement standards and embrace new payment and governance models, revenue cycle performance must achieve sustainable improvement, while preparing for value-based reimbursement.

WHAT WE OFFER

Conifer Revenue Cycle Outsourcing for Providers delivers healthcare's leading, single-source partnership for comprehensive revenue cycle operations management. We assume responsibility for your full revenue cycle—from patient registration and revenue integrity through account resolution—using a shared-services model engineered to give you access to premier technology without the burdens of investment and maintenance.

We deploy thousands of revenue cycle experts across the nation, working on-site and in our service centers. These experts combine more than 30 years in revenue cycle management with two decades supporting accountable care business processes to help your organization succeed in the transition from fee-for-service to fee-for-value.

Conifer Health helps organizations transition from volume to value-based care, enhance the patient experience and improve quality, cost and access to healthcare.

CONIFER HEALTH SOLUTIONS®

Hospitals & Health Systems

ConiferHealth.com/Hospitals

Physician Groups

ConiferHealth.com/Physicians

Employers

ConiferHealth.com/Employers

Conifer Revenue Cycle Outsourcing for Providers enhances patient experience and provider satisfaction, improves net revenue, contains costs, and drives yield improvement by:

- Simplifying patient interactions through scheduling, patient access, financial clearance, eligibility and patient experience services
- Transforming clinical information into data to create more successful patient outcomes and efficiency
- Using dedicated teams focused on health information management, case management, clinical appeals, government audits, coding and coding quality, revenue integrity, and clinical documentation improvement
- Resolving aging A/R through focused billing, follow-up, denials and appeals management, as well as patient-centric account resolution

HOW WE'RE DIFFERENT

Conifer Health Recognized in KLAS® Revenue Cycle Outsourcing Report

Conifer's Revenue Cycle Outsourcing offering is recognized in the KLAS 2015 Revenue Cycle Services Report for its ability to help our clients improve collections (cash, A/R); streamline processes; decrease costs; and most importantly, evolve into a future state.

Ranked No. 1 in the 2015 Black Book™ RCM outsourcing survey

For the third consecutive year, Conifer Health was recognized by healthcare executives as the top revenue cycle management outsourcing vendor for 'Hospitals 150 Beds and More' in the 2015 Black Book Revenue Cycle Management (RCM) Outsourcing user survey.

Our revenue cycle management performance ranked first in 9 of 18 key performance indicators, among them: vendor overall preference / industry recommendations; support and customer care; and best-of-breed technology and process improvement.

Solutions by hospital operators for hospital operators

Our Revenue Cycle Operations Management solution is responsive to healthcare operational needs because our revenue cycle management solutions were developed, tested and proven in one of the nation's largest healthcare systems. Healthcare is in our DNA; we're not owned by payers, consultants, venture capitalists or technology companies.

Advanced revenue cycle technology and A/R automation

Conifer Health's \$200-million-plus investment in ConiferCore® Revenue Performance maximizes your current IT investment by seamlessly integrating your existing platforms while helping your hospital avoid significant, future investment in revenue cycle technology and upgrades. Our patent-pending A/R workflow automation engine features nearly 40,000 automated decision points, developed and tested during millions of actual hospital-processed transactions, to improve adjudication speed and reduce operating costs.

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