



FINANCIAL RISK MANAGEMENT
SERVICE AREA OVERVIEW

Outcomes achieved for
An Integrated Delivery
System client:

**40%
Growth**

Membership grew by
40% to 52,000 lives (90%
Medicaid, 10% Medicare
& Commercial)

**\$18M
Bonused**

\$18M was bonused
to providers on
performance

Confidently Manage Risk to Enhance Clinical and Financial Outcomes

Capturing the total healthcare dollar

The journey to capturing the total healthcare dollar across the full spectrum of care relies heavily on understanding the potential risks and rewards of a given population. Success is measured by how well you can effectively analyze cost trends and drivers to improve clinical and financial performance, reduce network inefficiencies, and monitor the quality of care.

Aligning reimbursements with your market strategy

Whether you're in the early stages of taking on shared risk payment models or evolving toward more aggressive full-risk incentive arrangements, Conifer Health Solutions can help align with your market strategy.

We can help you:

- Align financial incentives and reimbursement
- Implement strategies to achieve optimal clinical and financial performance
- Identify competitive, operational and financial risks associated with managed patient populations
- Benchmark key performance measures compared to peer organizations

Managing payment models

Conifer Health provides flexible solutions to help you shift to any value-based payment end state.



CLINICAL INTEGRATION

- Physician Alignment
- Clinical Integration Intelligence



POPULATION HEALTH MANAGEMENT

- Population / Employee Engagement
- Health Management Workflow
- Care Coordination / Medical Management
- Population Health Intelligence



FINANCIAL RISK MANAGEMENT

- Value-Based Contracting
- ACO Development
- Provider-Sponsored Health Plan

Solutions

ACO Development

- Manage risk-based contracts, including modeling, forecasting, and negotiating
- Enable forecasting and trending through clear, holistic views of risk, cost, and utilization data
- Develop incentive design and payment alignment based on population
- Gain business intelligence insights with access to actionable financial and quality data
- Provide regular reporting of clinical quality and financial performance

Financial Risk Intelligence

- Examine holistic views of financial performance, categories of care, and network spend with interactive dashboards
- View drill-down screens of all contracts, lines of business, periods of time, divisions, or single contracts
- Manage network structure based on utilization patterns of volume, network usage, and cost of services
- Use key performance indicators to optimize network, develop contract and incentive design, and improve utilization management

Payer Operations

- Build and manage network to ensure alignment with clinical and financial goals
- Perform care management, including prior authorization and concurrent review
- Coordinate eligibility and enrollment
- Process claims quickly and accurately
- Manage accounting and reporting based on stakeholder expectations
- Track cost of care to monitor cost-containment strategies

Financial Risk Modeling & Consulting

- Identify optimal payment models based on market strategy
- Benchmark current population spend and predict changes that will occur through care improvements
- Build models to project savings and losses under alternative payment models
- Develop roadmap for transition to fee-for-value payment models

Why Conifer Health?

INNOVATION

ConiferCore® technology platforms provide you with robust data and interactive dashboards using best-in-class technology to help improve clinical and financial performance.

COMPLIANT

Conifer Value-Based Care is NCQA Certified for both Utilization Management and Credentialing. Achieving Utilization Management/Credentialing certification from NCQA demonstrates that we have the systems, processes, and personnel in place to conduct utilization management and/or credentialing in accordance with the strictest quality standards.*



*NCQA has reviewed and certified Conifer Value-Based Care's Credentialing and Utilization Management functions only. For complete details on the scope of this review, visit www.ncqa.org. Conifer Value-Based Care is a Conifer Health Solutions company.

Conifer Health helps organizations transition from volume to value-based care, enhance the patient experience and improve quality, cost and access to healthcare.

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